

2016 Retail Power Marketers Sales- Industrial

(Data from form EIA-861 schedule 4B)

Entity	State	Ownership	Customers (Count)	Sales (Megawatthours)	Revenues (Thousands Dollars)	Average Price (cents/kWh)
3 Phases Renewables	CA	Power Marketer	35	74,904	5,358.0	7.15
Calpine Energy Solutions, LLC	CA	Power Marketer	42	976,483	51,680.3	5.29
City of Cerritos - (CA)	CA	Municipal	9	12,163	652.9	5.37
City of Corona - (CA)	CA	Municipal	7	36,965	2,845.9	7.70
CleanPowerSF	CA		1	6,920	498.7	7.21
Constellation NewEnergy, Inc	CA	Power Marketer	48	1,749,002	78,938.0	4.51
Direct Energy Business	CA	Power Marketer	30	245,154	13,382.7	5.46
EDF Industrial Power Services (CA), LLC	CA	Power Marketer	8	592,839	27,319.0	4.61
Lancaster Choice Energy	CA		18	44,414	2,217.7	4.99
Peninsula Clean Energy Authority	CA		3	1,030	63.5	6.17
Pilot Power Group Inc	CA	Power Marketer	52	611,489	30,000.0	4.91
Shell Energy North America (US), L.P.	CA	Power Marketer	43	3,071,364	92,484.9	3.01
Sonoma Clean Power Authority	CA		3,106	361,886	26,109.9	7.21
Calpine Energy Solutions, LLC	CT	Power Marketer	7	267,279	13,918.7	5.21
Constellation Energy Services, Inc.	CT	Power Marketer	105	236,660	18,588.4	7.85
Constellation NewEnergy, Inc	CT	Power Marketer	267	898,318	72,584.0	8.08
ENGIE Resources LLC	CT	Power Marketer	66	211,256	17,118.0	8.10
Farmington River Power Company	CT	Investor Owned	1	13,844	1,004.0	7.25
First Point Power, LLC	CT	Power Marketer	9	4,205	306.0	7.28
Reliant Energy Northeast LLC	CT	Power Marketer	13	100,508	7,918.1	7.88
TransCanada Power Marketing, Ltd.	CT	Power Marketer	198	933,855	77,991.0	8.35
Constellation NewEnergy, Inc	DC	Power Marketer	3	8,312	556.0	6.69
ENGIE Resources LLC	DC	Power Marketer	1	2,345	178.0	7.59
MidAmerican Energy Services, LLC	DC	Power Marketer	6	96,425	7,293.1	7.56
Reliant Energy Northeast LLC	DC	Power Marketer	2	682	74.7	10.95
APN Starfirst, L.P.	DE	Power Marketer	1	4,612	268.0	5.81
Constellation NewEnergy, Inc	DE	Power Marketer	21	230,005	12,307.0	5.35
Direct Energy Business	DE	Power Marketer	26	27,365	1,950.9	7.13
ENGIE Resources LLC	DE	Power Marketer	20	56,643	3,550.0	6.27
First Point Power, LLC	DE	Power Marketer	1	197	13.8	7.01
Linde Energy Services, Inc.	DE	Power Marketer	1	218,391	11,189.0	5.12
MidAmerican Energy Services, LLC	DE	Power Marketer	4	28,538	1,989.1	6.97
Reliant Energy Northeast LLC	DE	Power Marketer	6	177,629	12,950.4	7.29
Sustainable Star LLC	DE	Power Marketer	2	13	0.7	5.38
Talen Energy Marketing, LLC	DE	Power Marketer	2	7,289	499.1	6.85
Tenaska Power Services	DE	Power Marketer	1	31,213	1,308.5	4.19
APN Starfirst, L.P.	IL	Power Marketer	1	18,694	696.0	3.72
Calpine Energy Solutions, LLC	IL	Power Marketer	22	638,360	30,705.5	4.81
ConocoPhillips Company	IL	Power Marketer	2	574,596	18,132.1	3.16
Constellation NewEnergy, Inc	IL	Power Marketer	524	4,689,829	240,031.0	5.12
Dynegy Energy Services, LLC	IL	Power Marketer	18	104,791	7,326.0	6.99
EDF Energy Services, LLC	IL	Power Marketer	8	2,456,971	95,497.0	3.89
ENGIE Resources LLC	IL	Power Marketer	83	997,257	61,851.0	6.20
First Energy Solutions Corp.	IL	Power Marketer	12	132,117	5,329.8	4.03
Homefield Energy	IL	Power Marketer	129	2,457,500	100,953.9	4.11
Linde Energy Services, Inc.	IL	Power Marketer	4	259,651	11,237.0	4.33
MC Squared Energy Services, LLC	IL	Power Marketer	44	54,844	3,161.0	5.76
MP2 Energy LLC	IL	Power Marketer	60	425,063	11,982.5	2.82
MidAmerican Energy Services, LLC	IL	Power Marketer	206	2,269,923	124,597.1	5.49
Reliant Energy Northeast LLC	IL	Power Marketer	4	4,789	286.8	5.99
Sustainable Star LLC	IL	Power Marketer	16	2,782	209.4	7.53
Agera Energy LLC	MA	Power Marketer	2	4,122	382.0	9.27
Calpine Energy Solutions, LLC	MA	Power Marketer	4	39,298	2,783.4	7.08
Constellation Energy Services, Inc.	MA	Power Marketer	11	34,120	2,849.0	8.35
Constellation NewEnergy, Inc	MA	Power Marketer	262	1,438,442	117,243.0	8.15
Direct Energy Business	MA	Power Marketer	1,439	371,743	29,293.8	7.88
ENGIE Resources LLC	MA	Power Marketer	53	111,943	9,549.0	8.53
Entergy Solutions, Ltd	MA	Power Marketer	1	12,446	440.0	3.54
First Point Power, LLC	MA	Power Marketer	77	210,999	18,279.5	8.66
Freedom Energy	MA	Power Marketer	1	935	30.0	3.21
Great Eastern Energy	MA	Power Marketer	4,049	374,781	36,428.3	9.72
Reliant Energy Northeast LLC	MA	Power Marketer	13	195,260	14,446.1	7.40
TransCanada Power Marketing, Ltd.	MA	Power Marketer	233	2,118,742	183,127.0	8.64
American PowerNet	MD	Power Marketer	2	252,882	8,994.0	3.56
Calpine Energy Solutions, LLC	MD	Power Marketer	2	33,962	1,589.9	4.68
Constellation Energy Services, Inc.	MD	Power Marketer	261	514,821	36,309.6	7.05
Constellation NewEnergy, Inc	MD	Power Marketer	99	1,115,016	69,621.0	6.24
Direct Energy Business	MD	Power Marketer	297	1,135,031	51,971.8	4.58
EDF Energy Services, LLC	MD	Power Marketer	1	44,569	2,590.0	5.81
ENGIE Resources LLC	MD	Power Marketer	64	237,407	16,515.0	6.96
Energy Services Providers, Inc	MD	Power Marketer	92	4,201	311.8	7.42
First Energy Solutions Corp.	MD	Power Marketer	11	38,001	2,015.7	5.30

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MidAmerican Energy Services, LLC	MD	Power Marketer	29	176,671	12,177.8	6.89
Reliant Energy Northeast LLC	MD	Power Marketer	106	199,113	14,958.9	7.51
Sustainable Star LLC	MD	Power Marketer	4	199	11.1	5.58
Talen Energy Marketing, LLC	MD	Power Marketer	11	101,794	6,798.1	6.68
Algonquin Energy Services	ME	Power Marketer	22	91,550	7,277.6	7.95
American PowerNet	ME	Power Marketer	1	93,258	2,559.0	2.74
Backyard Farms Energy, LLC	ME	Power Marketer	1	68,801	3,991.0	5.80
Calpine Energy Solutions, LLC	ME	Power Marketer	1	158,893	6,858.8	4.32
Calpine Power America LLC	ME	Power Marketer	1	8,381	192.7	2.30
Constellation Energy Services, Inc.	ME	Power Marketer	8	57,747	4,174.6	7.23
Constellation NewEnergy, Inc	ME	Power Marketer	41	384,238	23,475.0	6.11
ENGIE Resources LLC	ME	Power Marketer	112	228,216	16,806.0	7.36
First Point Power, LLC	ME	Power Marketer	5	21,255	1,300.7	6.12
Freedom Energy	ME	Power Marketer	5	77,697	2,360.0	3.04
Linde Energy Services, Inc.	ME	Power Marketer	1	96,099	6,109.0	6.36
New Brunswick Power Generation Corp.	ME	Power Marketer	3	77,215	5,662.2	7.33
NextEra Energy Power Marketing	ME	Power Marketer	1	106,875	4,464.1	4.18
TransCanada Power Marketing, Ltd.	ME	Power Marketer	36	239,082	17,675.0	7.39
CMS Energy Resource Management	MI	Power Marketer	1	103,232	4,232.6	4.10
Calpine Energy Solutions, LLC	MI	Power Marketer	11	216,650	10,473.9	4.83
Constellation Energy Services, Inc.	MI	Power Marketer	91	955,289	49,009.8	5.13
Constellation NewEnergy, Inc	MI	Power Marketer	94	560,213	30,520.0	5.45
First Energy Solutions Corp.	MI	Power Marketer	3	1,234,394	57,918.7	4.69
MidAmerican Energy Services, LLC	MI	Power Marketer	1	2,647	138.5	5.23
Spartan Renewable Energy, Inc	MI	Power Marketer	1	76,258	6,121.4	8.03
UP Power Marketing, LLC	MI	Power Marketer	5	31,481	2,850.0	9.05
Wolverine Power Marketing Coop	MI	Cooperative	17	1,140,370	51,796.8	4.54
ConocoPhillips Company	MT	Power Marketer	3	166,783	3,861.7	2.32
Talen Energy Marketing, LLC	MT	Power Marketer	10	2,015,544	59,704.1	2.96
Tenaska Power Services	MT	Power Marketer	3	256,817	5,742.0	2.24
Constellation NewEnergy, Inc	NH	Power Marketer	67	516,767	41,151.0	7.96
First Point Power, LLC	NH	Power Marketer	42	88,579	7,504.7	8.47
Freedom Energy	NH	Power Marketer	6	50,523	1,593.0	3.15
PNE Energy Supply LLC	NH	Power Marketer	2	1,787	107.1	5.99
TransCanada Power Marketing, Ltd.	NH	Power Marketer	109	673,784	53,303.0	7.91
American PowerNet	NJ	Power Marketer	4	32,979	1,680.0	5.09
Calpine Energy Solutions, LLC	NJ	Power Marketer	5	31,024	1,906.7	6.15
Constellation NewEnergy, Inc	NJ	Power Marketer	80	877,097	63,075.0	7.19
Direct Energy Business	NJ	Power Marketer	2,887	1,599,937	119,095.0	7.44
EDF Energy Services, LLC	NJ	Power Marketer	2	224,369	14,486.0	6.46
ENGIE Resources LLC	NJ	Power Marketer	199	514,847	40,637.0	7.89
Energy Services Providers, Inc	NJ	Power Marketer	17	6,398	508.2	7.94
First Energy Solutions Corp.	NJ	Power Marketer	5	11,632	838.0	7.20
First Point Power, LLC	NJ	Power Marketer	1	700	54.2	7.74
Gerdau Ameristeel Energy, Inc.	NJ	Power Marketer	2	166,644	4,531.4	2.72
Great Eastern Energy	NJ	Power Marketer	1,289	117,791	10,758.0	9.13
Linde Energy Services, Inc.	NJ	Power Marketer	2	6,249	413.0	6.61
PBF Power Marketing LLC	NJ	Power Marketer	1	32,797	1,058.3	3.23
Reliant Energy Northeast LLC	NJ	Power Marketer	18	319,661	22,113.8	6.92
Talen Energy Marketing, LLC	NJ	Power Marketer	15	119,500	8,343.8	6.98
Shell Energy North America (US), L.P.	NV	Power Marketer	3	1,428,623	41,132.3	2.88
Calpine Energy Solutions, LLC	NY	Power Marketer	6	137,350	5,094.4	3.71
Constellation Energy Services NY, Inc.	NY	Power Marketer	568	1,562,277	77,382.5	4.95
Constellation NewEnergy, Inc	NY	Power Marketer	117	1,663,968	77,493.0	4.66
Direct Energy Business	NY	Power Marketer	4,628	3,446,215	220,656.6	6.40
EDF Energy Services, LLC	NY	Power Marketer	5	252,611	8,926.0	3.53
ENGIE Resources LLC	NY	Power Marketer	93	648,109	42,591.0	6.57
Empire Natural Gas Corporation	NY	Power Marketer	29	3,469	147.0	4.24
Energy Coop of New York, Inc	NY	Power Marketer	22	7,212	292.0	4.05
Energy Services Providers, Inc	NY	Power Marketer	1	3,152	164.5	5.22
EnergyMark, LLC	NY	Power Marketer	93	127,656	6,784.0	5.31
Great Eastern Energy	NY	Power Marketer	2,750	128,163	10,334.0	8.06
HIKO Energy, LLC	NY	Power Marketer	1	2	0.3	15.00
Linde Energy Services, Inc.	NY	Power Marketer	3	45,229	3,053.0	6.75
New York Industrial Energy Buyers	NY	Power Marketer	30	40,917	1,638.0	4.00
New York Power Authority	NY	State	551	7,346,550	215,570.0	2.93
Reliant Energy Northeast LLC	NY	Power Marketer	5	34,039	2,639.0	7.75
TransCanada Power Marketing, Ltd.	NY	Power Marketer	56	538,914	44,255.0	8.21
APN Starfirst, L.P.	OH	Power Marketer	7	167,484	7,249.0	4.33
Calpine Energy Solutions, LLC	OH	Power Marketer	15	636,962	27,768.5	4.36
Constellation Energy Services, Inc.	OH	Power Marketer	3	5,223	357.4	6.84
Constellation NewEnergy, Inc	OH	Power Marketer	140	3,094,359	156,242.0	5.05

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DPL Energy Resources	OH	Power Marketer	1,346	591,669	31,103.0	5.26
Direct Energy Business	OH	Power Marketer	1,043	1,139,346	63,135.6	5.54
Dynergy Energy Services, LLC	OH	Power Marketer	45	2,624,977	95,476.0	3.64
EDF Energy Services, LLC	OH	Power Marketer	5	1,186,962	46,329.0	3.90
ENGIE Resources LLC	OH	Power Marketer	1,415	2,797,447	148,505.0	5.31
First Energy Solutions Corp.	OH	Power Marketer	337	4,399,915	214,336.6	4.87
Linde Energy Services, Inc.	OH	Power Marketer	5	145,289	5,877.0	4.05
MP2 Energy LLC	OH	Power Marketer	193	217,280	10,599.0	4.88
MidAmerican Energy Services, LLC	OH	Power Marketer	84	902,155	49,516.4	5.49
Reliant Energy Northeast LLC	OH	Power Marketer	3	24,890	1,290.5	5.18
Sustainable Star LLC	OH	Power Marketer	33	27,573	1,540.1	5.59
Talen Energy Marketing, LLC	OH	Power Marketer	4	60,694	3,293.4	5.43
Western Reserve Energy Services LLC	OH	Power Marketer	12	1,662	98.9	5.95
Calpine Energy Solutions, LLC	OR	Power Marketer	6	353,085	11,682.3	3.31
Constellation NewEnergy, Inc	OR	Power Marketer	3	81,573	2,560.0	3.14
Shell Energy North America (US), L.P.	OR	Power Marketer	2	25,480	579.2	2.27
APN Starfirst, L.P.	PA	Power Marketer	5	194,532	10,157.0	5.22
American PowerNet	PA	Power Marketer	4	348,001	12,649.0	3.63
Calpine Energy Solutions, LLC	PA	Power Marketer	14	488,711	20,466.7	4.19
Constellation Energy Services, Inc.	PA	Power Marketer	4	5,864	342.3	5.84
Constellation NewEnergy, Inc	PA	Power Marketer	215	3,789,464	208,822.0	5.51
Direct Energy Business	PA	Power Marketer	2,355	2,008,836	120,014.5	5.97
Duquesne Light Energy, LLC	PA	Power Marketer	3	8,684	321.7	3.70
Dynergy Energy Services, LLC	PA	Power Marketer	1	857,425	35,361.0	4.12
EDF Energy Services, LLC	PA	Power Marketer	4	439,695	20,472.0	4.66
ENGIE Resources LLC	PA	Power Marketer	2,090	2,992,967	177,233.0	5.92
Energy Services Providers, Inc	PA	Power Marketer	91	14,138	945.9	6.69
First Energy Solutions Corp.	PA	Power Marketer	234	2,456,098	130,815.4	5.33
First Point Power, LLC	PA	Power Marketer	15	17,639	1,106.3	6.27
Linde Energy Services, Inc.	PA	Power Marketer	4	639,726	27,180.0	4.25
MP2 Energy LLC	PA	Power Marketer	44	74,890	4,212.3	5.62
MidAmerican Energy Services, LLC	PA	Power Marketer	30	259,880	16,089.7	6.19
Reliant Energy Northeast LLC	PA	Power Marketer	62	322,153	20,155.0	6.26
Sustainable Star LLC	PA	Power Marketer	6	103,643	6,572.6	6.34
Talen Energy Marketing, LLC	PA	Power Marketer	161	2,480,978	141,859.2	5.72
Constellation NewEnergy, Inc	RI	Power Marketer	37	159,373	10,559.0	6.63
Direct Energy Business	RI	Power Marketer	193	259,549	18,037.0	6.95
First Point Power, LLC	RI	Power Marketer	56	105,676	8,888.6	8.41
Freedom Energy	RI	Power Marketer	1	9,593	305.0	3.18
TransCanada Power Marketing, Ltd.	RI	Power Marketer	54	392,787	32,314.0	8.23
Collegiate Clean Energy, LLC	VA	Power Marketer	5	61,298	4,975.1	8.12
MP2 Energy LLC	VA	Power Marketer	1	371,177	12,896.1	3.47
BP Energy Company	WA	Power Marketer	2	835,770	23,212.0	2.78
Cargill Power Markets LLC	WA	Power Marketer	1	219,581	13,203.4	6.01
Shell Energy North America (US), L.P.	WA	Power Marketer	3	983,888	24,229.4	2.46
Adjustment 2016	CA	Other	-2,423	2,543,972	125,772.3	0.00
Adjustment 2016	CT	Other	1,731	-151,035	-12,506.3	0.00
Adjustment 2016	DC	Other	-11	84,690	6,165.9	0.00
Adjustment 2016	DE	Other	33	576,235	36,497.5	0.00
Adjustment 2016	IL	Other	1,369	22,562,907	1,251,155.8	0.00
Adjustment 2016	MA	Other	-2,625	-370,663	-33,371.1	0.00
Adjustment 2016	MD	Other	2,994	-474,482	-35,352.4	0.00
Adjustment 2016	ME	Other	815	870,328	59,417.9	0.00
Adjustment 2016	MI	Other	58	722,865	38,004.6	0.00
Adjustment 2016	MT	Other	20	153,782	4,492.0	0.00
Adjustment 2016	NH	Other	1,066	427,447	33,437.6	0.00
Adjustment 2016	NJ	Other	-405	1,648,295	132,201.7	0.00
Adjustment 2016	NV	Other	0	-66,410	-2,070.2	0.00
Adjustment 2016	NY	Other	-5,048	-1,244,652	-89,425.2	0.00
Adjustment 2016	OH	Other	5,619	23,068,440	1,230,771.6	0.00
Adjustment 2016	OR	Other	56	818,170	27,203.7	0.00
Adjustment 2016	PA	Other	8,966	27,296,150	1,685,139.6	0.00
Adjustment 2016	RI	Other	186	-306,772	-23,954.3	0.00
Adjustment 2016	VA	Other	-2	-121	-51.5	0.00
Adjustment 2016	WA	Other	9	-12,728	-434.3	0.00